

Message Text

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PAGE 01 BUENOS 01907 151604Z
ACTION EB-08

INFO OCT-01 ARA-10 IO-13 ISO-00 AGRE-00 CEA-01 CIAE-00
COME-00 DODE-00 FRB-03 H-01 INR-10 INT-05 L-03
LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05 SS-15
STR-07 ITC-01 TRSE-00 USIA-06 SP-02 SOE-02 OMB-01
DOE-11 /115 W

-----120686 160308Z /66

R 151500Z MAR 78
FM AMEMBASSY BUENOS AIRES
TO SECSTATE WASHDC 4929
INFO USMISSION GENEVA

LIMITED OFFICIAL USE BUENOS AIRES 1907

USMTN

E.O. 11652: N/A
TAGS: ETRD, AR
SUBJECT: TESTIMONY FOR HEARING ON "BUY AMERICA" BILL

REF: STATE 61254

1. THE ARGENTINE GOVERNMENT, AND STATE OWNED GOA FIRMS,
ARE MAJOR PURCHASERS OF US PRODUCTS AND SERVICES. GOA
CONTROLLED FIRMS INCLUDE SEVERAL STEEL MAKING FIRMS, SEVERAL
PETROCHEMICAL PLANTS, ALL POWER UTILITIES, THE STATE OIL
COMPANY, THE ONLY NATURAL GAS UTILITY, AN AUTOMOBILE
MANUFACTURER AND SEVERAL MINING OPERATIONS, AMONG OTHERS.
OTHER THAN RAW MATERIALS (IE COAL) AND INTERMEDIATE PRODUCTS
(IE STEEL PRODUCTS, CHEMICALS), THE GREAT PREPONDERANCE OF
THEIR PURCHASES ARE OF MACHINERY AND EQUIPMENT AND ENGINEERING
SERVICES.

2. MOST IMPORTANT SALES IN LAST FEW YEARS ARE LISTED IN
TABLE BELOW:

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YEAR	PRODUCT	CUSTOMER	AMOUNT(#)	SUPPLIER
1973	PETROCHEM PLANT	PETROQUIMICA	US\$ 15.00	EILLIOT, FISH
	EQUIPMENT AND			ENGINEERING,
	ENGINEERING SERVICES			AGMCKEE
1973	PETROCHEM PLANT	PETROQUIMICA	US\$ 40.0	ENGELHARD

EQUIPMENT AND GENERAL AND OTHERS
ENGINEERING MOSCONI
SERVICES
1973 ROLLING MILL ALTOS HORNOS US\$30 BIRDSBORO
ZAPLA (STEEL FIRM)
1973-COMMERCIAL AEROLINEAS US\$ 261.0 BOEING
1977 AIRCRAFT ARGENTINAS
1974 ELECTRICAL SOMISA (STEEL US\$ 2.5 GE
EQUIPMENT FIRM)
1975 TURBO GENERAL CERRI (GAS US\$ 8.5 GE
COMPRESSORS SEPARATION PLANT)

1975 GAS TURBINES AGUA Y ENERGIA US\$ 6.0 GE
ELECTRICA (POWER UTILITY)

1975 TURBOGENERATOR AGUA Y ENERGIA US\$ 5.0 GE
GROUPS (STEAM) ELECTRICA
1975 PUMP TURBINES AGUA Y ENERGIA US\$ 40.0 ALLIS CHALMERS

1975 OFFSHORE YACIMIENTOS US\$ 17 UNKNOWN
DRILLING PETROLIFEROS
RIG (USED) FISCALES (OIL COMPANY)

1977 RAILROAD ALTOS HORNOS ZAPLA US\$ 1.7 GE

1977 COMPUTERIZED ENTEL, (THE US\$ 4.0 FREDERICK
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TELEX SWITCHING TELEPHONE CO.) ELECTRONICS
EQUIPMENT

1977 PARTS FOR FERROCARRILES US\$ 20.0 ALCO, GE AND
LOCOMOTIVES ARGENTINOS (THE RAILROAD) GM

(#) AMOUNT IN MILLIONS OF US\$.

3. ANY ESTIMATE OF TOTAL VALUE OF PURCHASES OF US CAPITAL
GOODS BY GOA OVER RECENT YEARS IS AT BEST JUST THAT, AN
ESTIMATE, AS NEITHER US NOR ARGENTINE STATISTICS GIVE
INDICATION OF END USER. BUT SALES OVER LAST FIVE YEARS HAVE
CERTAINLY TOPPED US\$ 500 MILLION
OR APPROXIMATELY 17 PERCENT OF TOTAL US EXPORTS TO ARGENTINA.
CASTRO

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NNN

Message Attributes

Automatic Decaptioning: Z
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Concepts: US CONGRESSIONAL HEARINGS, AMENDMENTS, LEGISLATIVE BILLS
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Draft Date: 15 mar 1978
Decaption Date: 20 Mar 2014
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Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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